

**BEFORE THE  
UNITED STATES INTERNATIONAL TRADE COMMISSION  
Washington, D.C.**

**In the Matter of**

**WOODEN BEDROOM  
FURNITURE FROM CHINA**

**Inv. No. 731-TA-1058**

**HEARING TESTIMONY OF KENNETH H. BURNETTE  
November 9, 2004**

My name is Ken Burnette. I am the President, owner, and founder of East Coast Plywood Company, located in Rocky Mount, North Carolina. I am here to testify on behalf of hundreds of companies that supply raw materials and parts to U.S. producers of wooden bedroom furniture.

I started East Coast Plywood in 1986 with the sole purpose of supplying plywood drawer bottoms to producers of wooden bedroom furniture. From 1986 to 2000, we enjoyed steady growth. Our production increased from 7,000 drawer bottoms a day in 1986 to 40,000 drawer bottoms a day in 2000. Our sales increased from \$700,000 in 1986 to \$5.8 million in 2000.

Since 2000, however, our sales and production of drawer bottoms have steadily declined as our customers have lost sales to dumped imports from China and have closed numerous plants producing bedrooms. We have reduced our production workers from about 25 to about 16. Our sales and production are off about 20 percent from their 2000 peak.

We have lost sales to at least the following bedroom plants that have closed in the last several years: Athens Furniture's plant in Athens, TN; Broyhill's plant Rutherfordton, NC; Drexel Heritage's plant in Marion, NC; Kincaid's plant in Hudson, NC; Lane's plants in Rocky Mount, VA and Altavista, VA; Lea Industries' plants in Morristown, TN, Waynesville, NC, and Marion, VA; Stanley Furniture's plant in West End, NC; Thomasville's plants in Winston-Salem, NC and Thomasville, NC; Universal Furniture's plants in Morristown, TN and Marion, NC; Vaughan Furniture's plant in Galax, VA; and Vaughan-Bassett's plant in Sumter, SC.

My company and many others like it are suffering from the surge of dumped imports of bedrooms from China. In fact, I attended a meeting in Greensboro, NC on August 12, 2003 which was attended by over 300 suppliers of the bedroom furniture industry. Our company, and over one hundred other suppliers, made financial contributions to help pay for this antidumping petition. On behalf of all of this industry's suppliers, we ask that you reach an affirmative determination.

Thank you.